

# Hosted Virtual Desktop Computing as a Managed Service in Higher Ed

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**Schoolcraft**  
College



**SPRING ARBOR**  
UNIVERSITY

**accessinteractive**  
IT solutions for business, education, and government

# Spring Arbor University

- ▶ Spring Arbor (SAU) has 3,400 students spread out across a main campus (Spring Arbor, MI).
  - 11 remote sites across Michigan, and online.
- ▶ SAU wanted a way to provide its non-residential students (~2,000) with access to academic computer applications.
- ▶ The first year of this effort was through Navisite, a DaaS vendor, and started in Summer 2015, before Chris Blackstone, current CIO, arrived.

# Access Interactive

- ▶ Access Interactive was founded in 1985 and has grown to over 55 employees worldwide with over \$20 million in annual revenue.
- ▶ A local Michigan consulting company that uses technology to fix, accomplish, or avoid customer critical business initiatives.
- ▶ As Solution Architects, Access Interactive strives to learn the customer's business domain to make the best recommendations with the strongest ROI metrics.

# The Problem Statement

- ▶ Spring Arbor University was experiencing ongoing stability and reliability issues with their current provider for VDI as a Service.
- ▶ SAU's network engineer had left the University.
- ▶ SAU's needs required a deeper level of managed service to keep Virtual Desktops available and performing well.
- ▶ SAU was seeking a partner that understood their environment.

# The Solution: Smart VDI as a Service

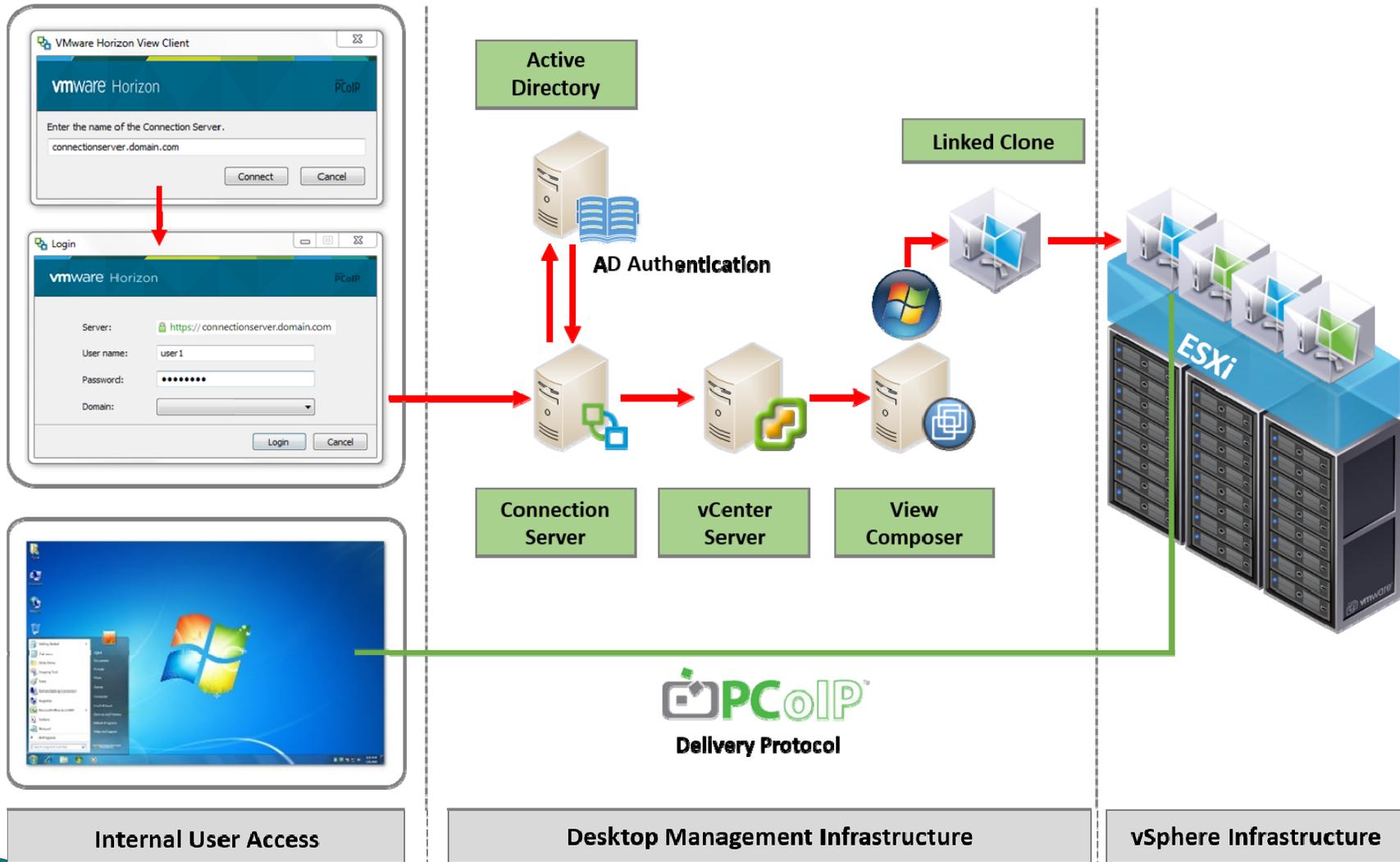
Smart VDI as a Service (aaS) is designed to take your computing environment anywhere. From students to faculty, your desktops will be in a robust and administration-free ecosystem.



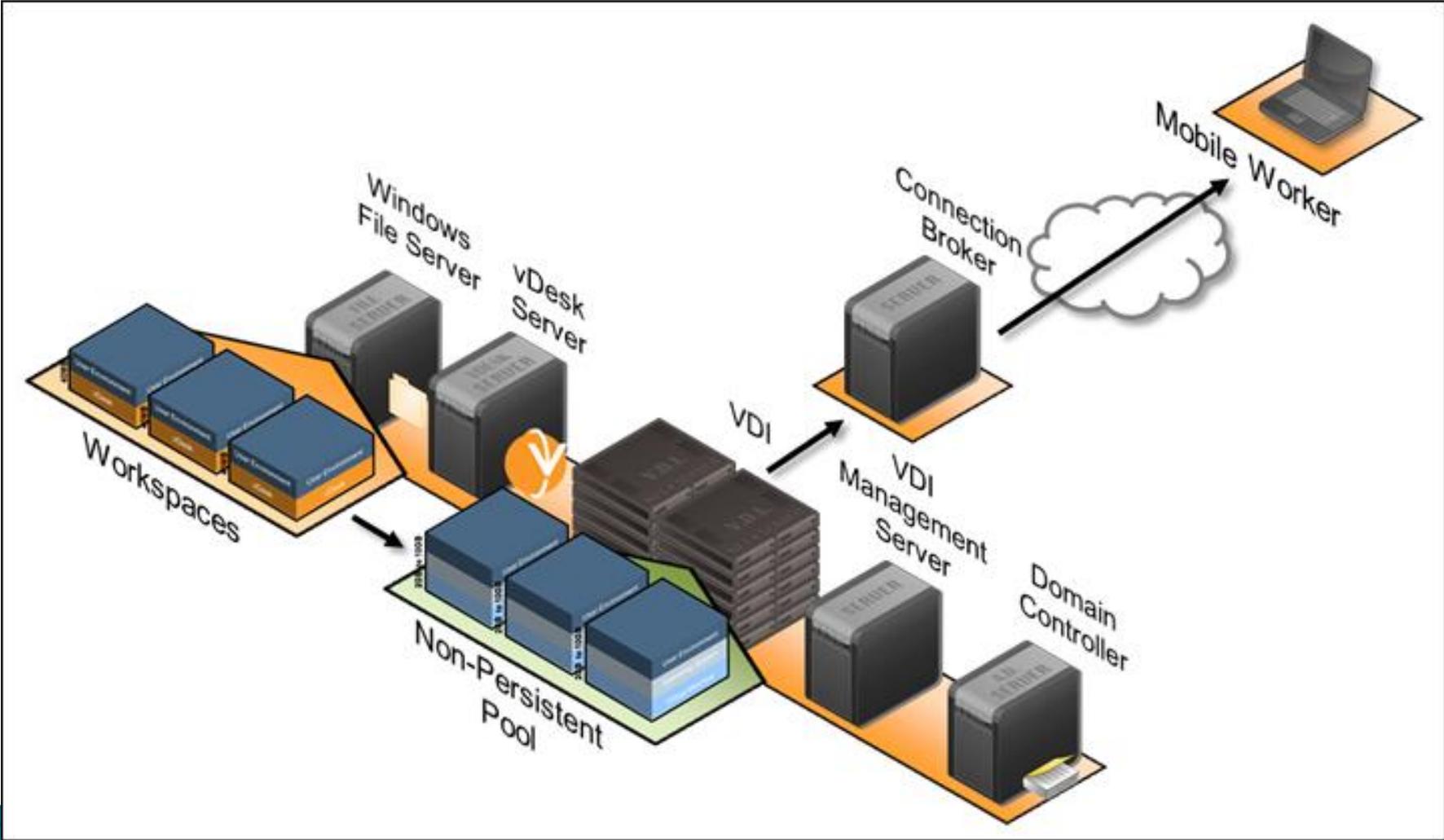
# Smart VDI as a Service Benefits

- ▶ Faster setup for industry standard VDI.
- ▶ Eliminate hardware and administration overhead.
- ▶ Access applications and desktops from anywhere.
- ▶ Pay As You Go.
- ▶ Take advantage of a partner with dozens of installs.
  - Proper compute, storage, and network resources.
  - Every solution is custom designed for the customer's application and desktop delivery requirements.
  - Turnkey solution.
- ▶ Great for piloting or feasibility studies.
- ▶ Easily scales/expands to meet unique SAU needs.
- ▶ A complete VDI strategy to enhance student and faculty experience.

# What the Users See and How it Works



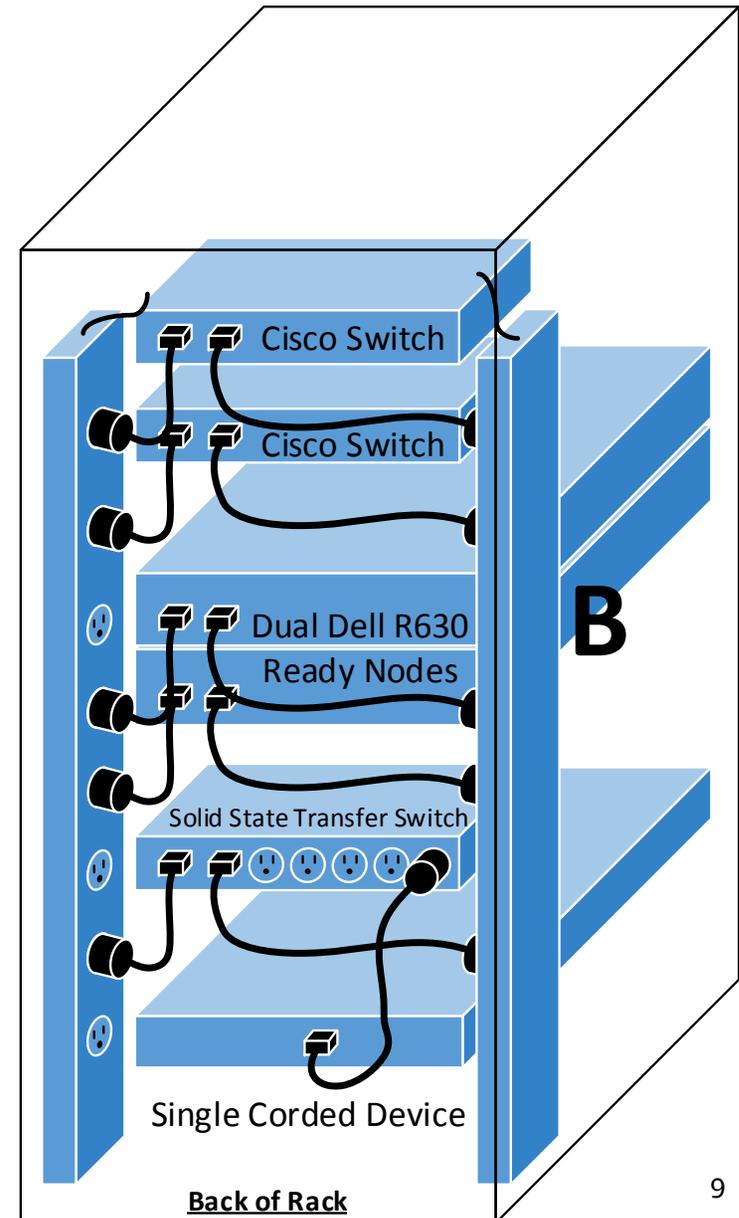
# Smart VDI as a Service



# Smart VDI as a Service

- ▶ Rack, Power, Cooling
- ▶ 10Mbps Burstable BW
- ▶ Dual Dell R630 Ready Nodes dedicated to your Desktops
- ▶ Trend Micro™ Deep Security
- ▶ Microsoft Windows Virtual Desktop Access
- ▶ VMware® Horizon 7 View
- ▶ VMware® Horizon vSAN
- ▶ Image Management

**A**



# The Spring Arbor App Stack

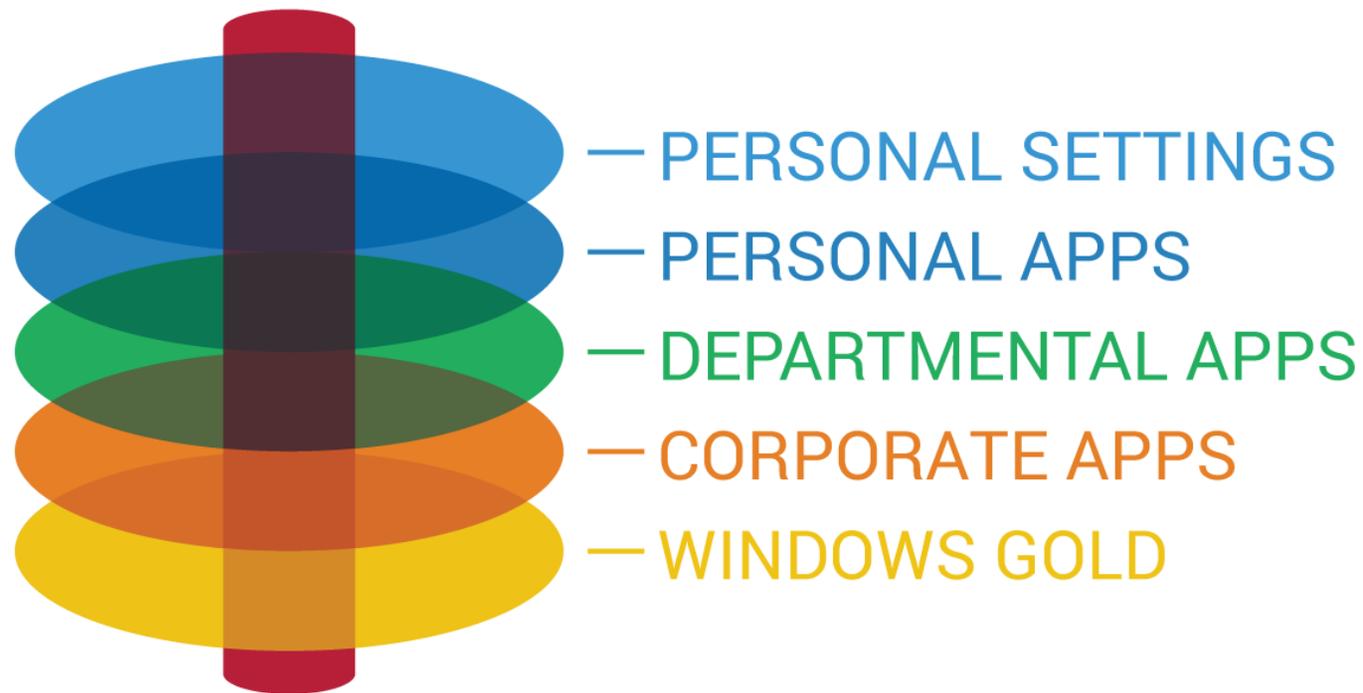
## ▶ Windows 10 2016/2017 Academic Image

- Adobe Reader
- Alice
- ArcGIS
- BlueJ
- Eclipse
- Google Earth
- iTunes
- LadiBug
- Maple
- MicroLab
- Overture
- VLC
- XviD
- RosWin
- MS Office

- Chrome
- Firefox ESR
- TTERMPRO
- AVG
- Zoom
- Audacity
- Adobe AIR
- Adobe Flash
- QuickTime
- Windows Live Essentials
- Java (7.45/51/67 both 32/64 bit; 8 32/64 bit; 8.51 32/64 bit)
- Lego Mindstorms
- ODBC Driver CXConnect

# The Application Delivery Experience

- ▶ VMware has mastered a layered approach to delivering applications to users.
- ▶ With a surgeons precision, we can change very small details, seamless to users.



# Doing VDI Right – Some Best Practices

## ▶ Do your homework.

- Access Interactive consumption analysis was leveraged to characterize desktop requirements across campus infrastructure (similar to DPACK (Dell Performance Analysis Collection Kit) for server analysis).
  - How much horsepower do you need?
  - Properly size the infrastructure – Storage, Memory, CPU, Network capacity, plan for growth.
- Don't overpromise – “CAD runs great on these GPUs, let's try a couple CGT Labs.”
- Do some testing to make sure you know what apps can be thin-app'd, App Volume'd, etc. (# of Images).

# Doing VDI Right – Some Best Practices

- ▶ Find an internal champion – someone who can share the vision; turn detractors into advocates.
  - Many ways to do it wrong – few to do it right.
  - Ultimately, can the user get their job done better...
  - Close interaction with end user is essential.
    - VDI gets blamed for everything, like: “It’s the Network!”
- ▶ Start with a lab – work with faculty expectations.

# Doing VDI Right – Some Best Practices

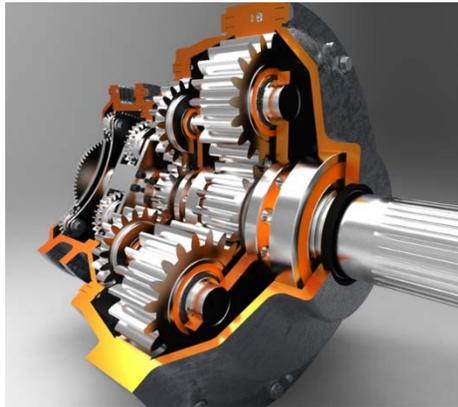
- ▶ Flash – GPUs – Cores – Auto Resource Management – make solutions not excuses.
- ▶ Be mindful of latency between SAN and CPU.
- ▶ Be mindful of network latency between data center and desktops.
- ▶ GPU (NVIDIA Tesla M60 GPU or NVIDIA Grid K2 GPU) – and remember VDI likes all Flash arrays!
- ▶ Be careful with thin provisioning – especially double-dipping with VMware and SAN – avoid weirdness.

# Doing VDI Right – Some Best Practices

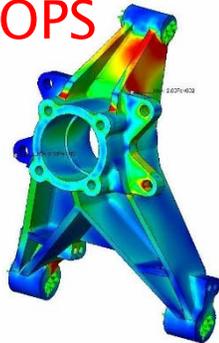
- ▶ Desktop warming strategy – classroom turnover and boot storms vs image explosion (use an N+1 Strategy).
  - SAN auto-tiering can be your enemy – pinning VDI provisioning to flash vs auto-tiering.
  - Resource Management (DRS vs other ways – need dynamic resource management not once per day).
- ▶ End user acceptance can hinge on USB drive, DVD Player, Doc Camera, or capture software for microscope.
- ▶ IOPS for VDI – different than VSI – separate the infrastructure.
- ▶ Look closely at vSAN and hyperconverged, performance.
- ▶ Pick a good implementation partner whose done many.

# Doing VDI Right – Some Best Practices

## The Challenges of Virtual Desktop Computing in Higher Ed



Finite Element Analysis  
**IOPS**



Document Cam



DVD Player



Projector



Computer Graphics Technology



Mechatronics



Electron Microscope

Computer Aided Design  
**GPUs – Graphics Processing Units**

**Special Interfaces, Drivers, etc.**



Nursing

Emergency Room Operations



Welding and Manufacturing

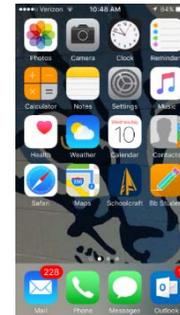


**Machine Interfaces** 16



# Doing VDI Right – Some Best Practices

Explosion of Platforms when heavy lifting is in the Data Center



# Smart VDI ROI

- ▶ Embracing a BYOD.
- ▶ Transferring device management and troubleshooting to the users.
- ▶ Increase efficiency.
- ▶ Reduce Capital expenditures.
- ▶ Avoid capital spending with Smart VDI monthly payments.
- ▶ If you're licensing from Microsoft, you can enter an Enterprise Agreement to save money.
- ▶ Redeployment of IT staff to other projects creates a greater value for the organization.
- ▶ Increase global customer service.

# The Right Data Center Infrastructure

SC Technologies Center, Inc.



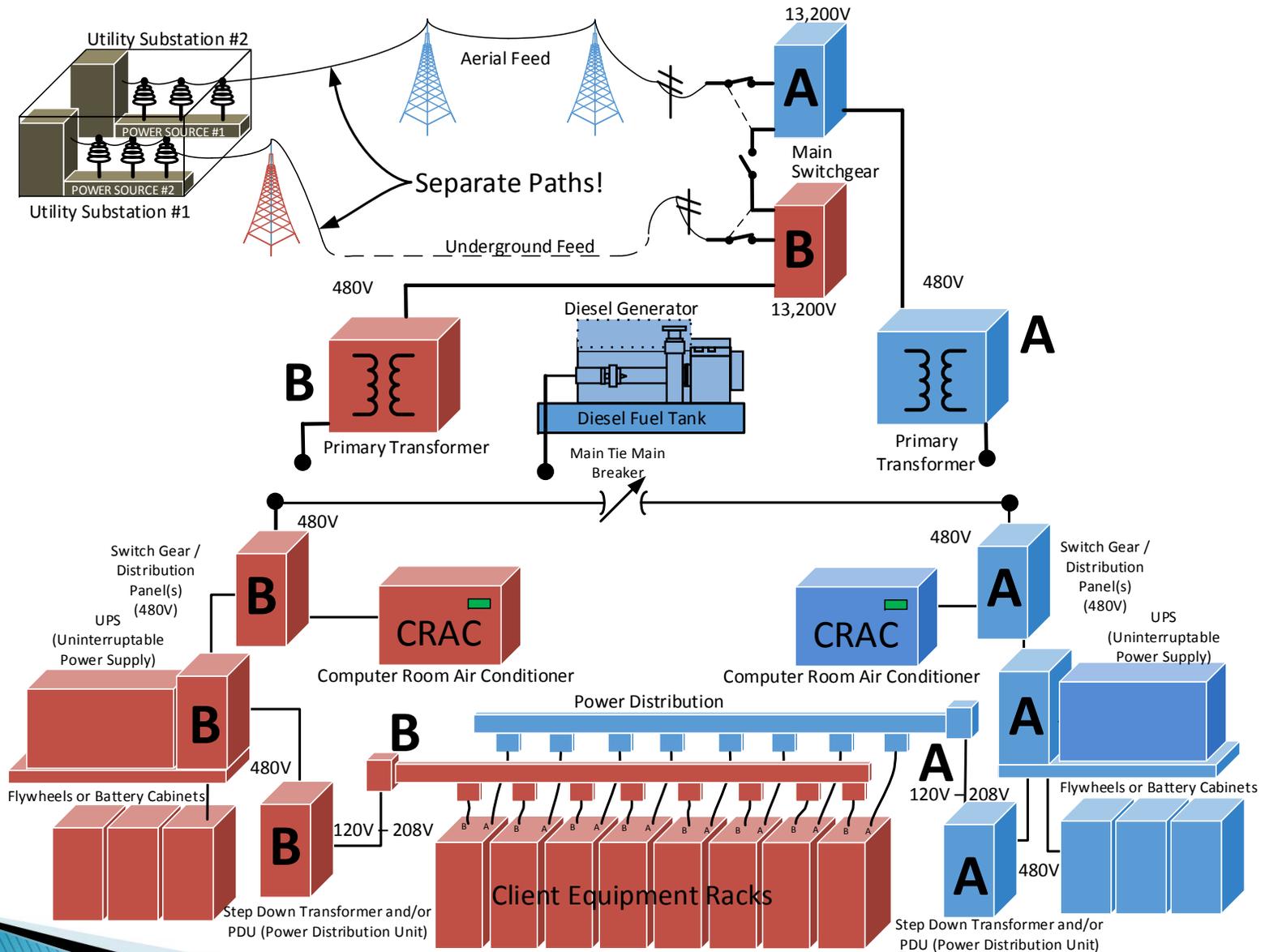
**Schoolcraft**  
College

# Data Center Power Design

- ▶ Dual utility feeds.
- ▶ Generator backup power with minimum of 48hrs of diesel fuel.
- ▶ Dual UPS (Uninterruptable Power Supply).
- ▶ 8KW/rack – 208V/30A/3ph.

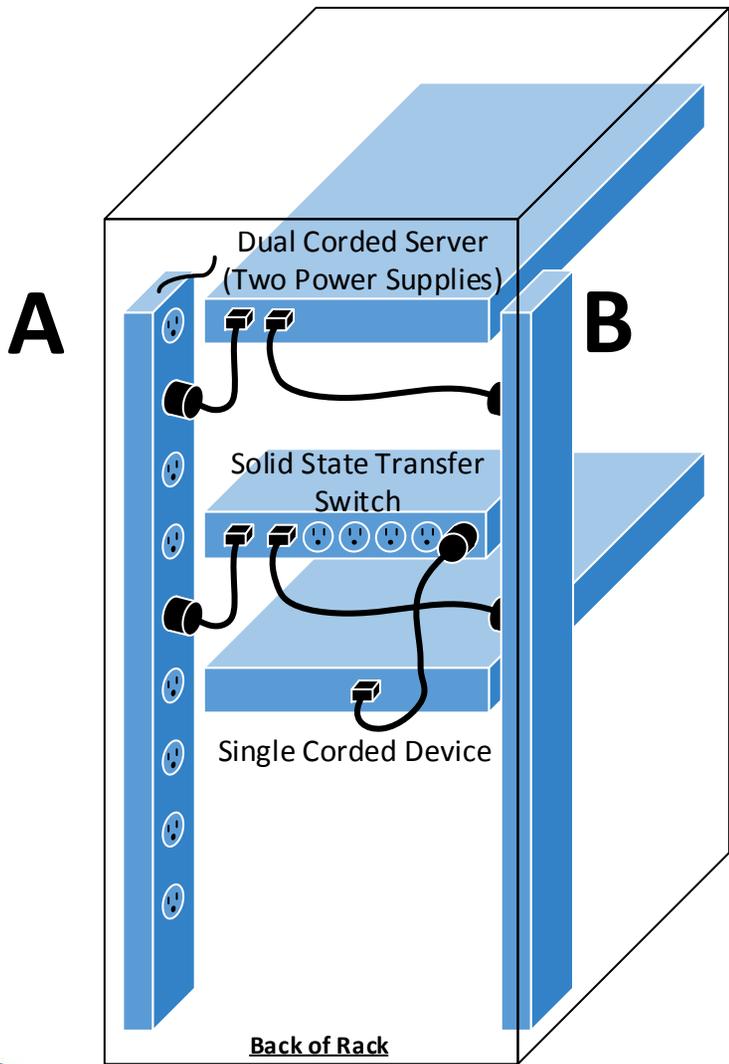


# Data Center Power Plant

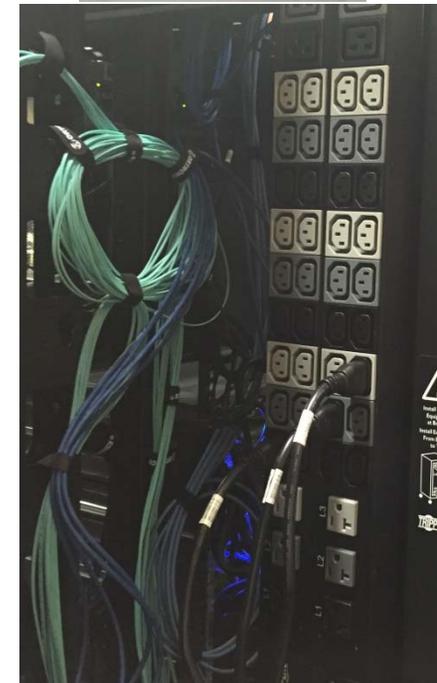
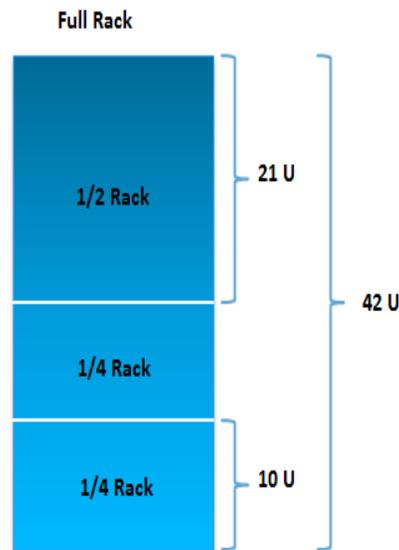


Last Modified 6-6-2015 PRT

# Power Deployment

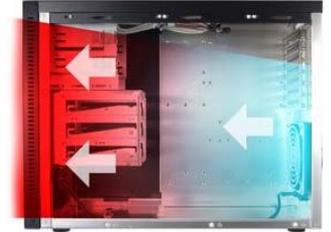


Redundant  
3-Phase  
Power



# Cooling Considerations

- ▶ Cooling 101 – Device Fans pull air through.
- ▶ Avoid air mixing as much as possible.
- ▶ Cooling is largest “non-IT” power usage; therefore, efficiency is paramount.
- ▶ Leakage – open spaces create air mixing, low air velocity, turbulence; equals loss of efficiency.
- ▶ N+1 cooling capacity.
- ▶ Goal PUE (Power Utilization Effectiveness)  $\leq 1.5$ .

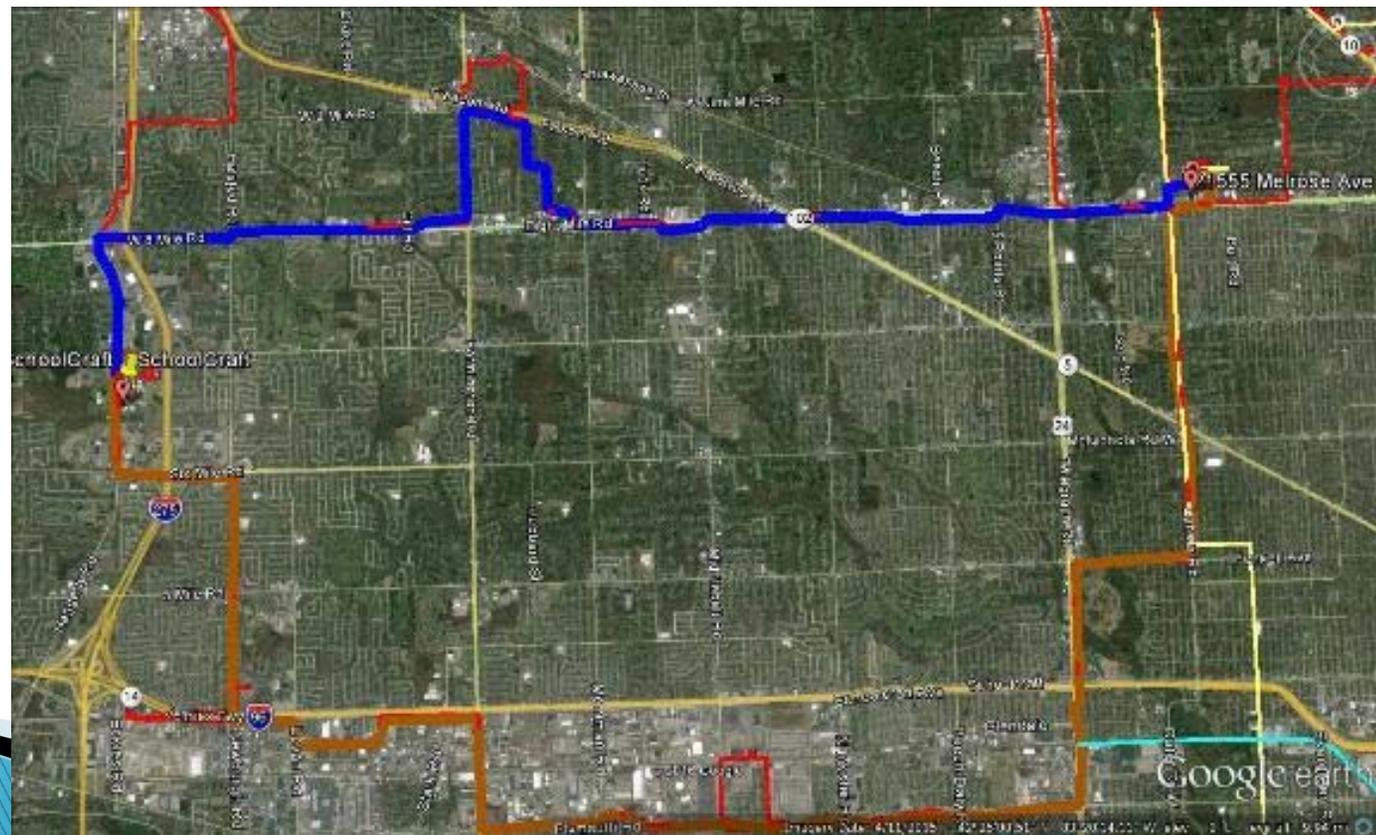


Computer Room Air Conditioner

$$\text{PUE} = \frac{\text{Total D. C. Power}}{\text{Power to Racks}}$$

# Network

- ▶ It is important to be able to offer multiple carriers to potential customers to interface with their HQ.
- ▶ Another consideration is to have those carriers coming in through diverse entry points and giving them diverse paths; giving customers redundancy via carriers.
- ▶ The connection between customer and carrier should also be multi-carrier.

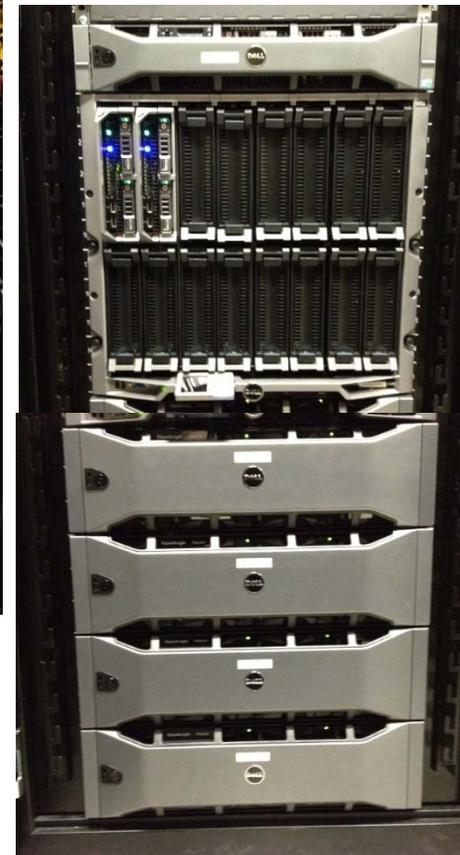


# Network Design

- ▶ Entry pathways owned by Schoolcraft.
- ▶ Dual Cisco ASR 1000 carrier routers to MDF.
- ▶ Dual edge switches (HSRP, VSS, VDC).
  - Cisco 3750 or better to start.
- ▶ Power via A-B UPS.
- ▶ Dual Carriers XO and AT&T.

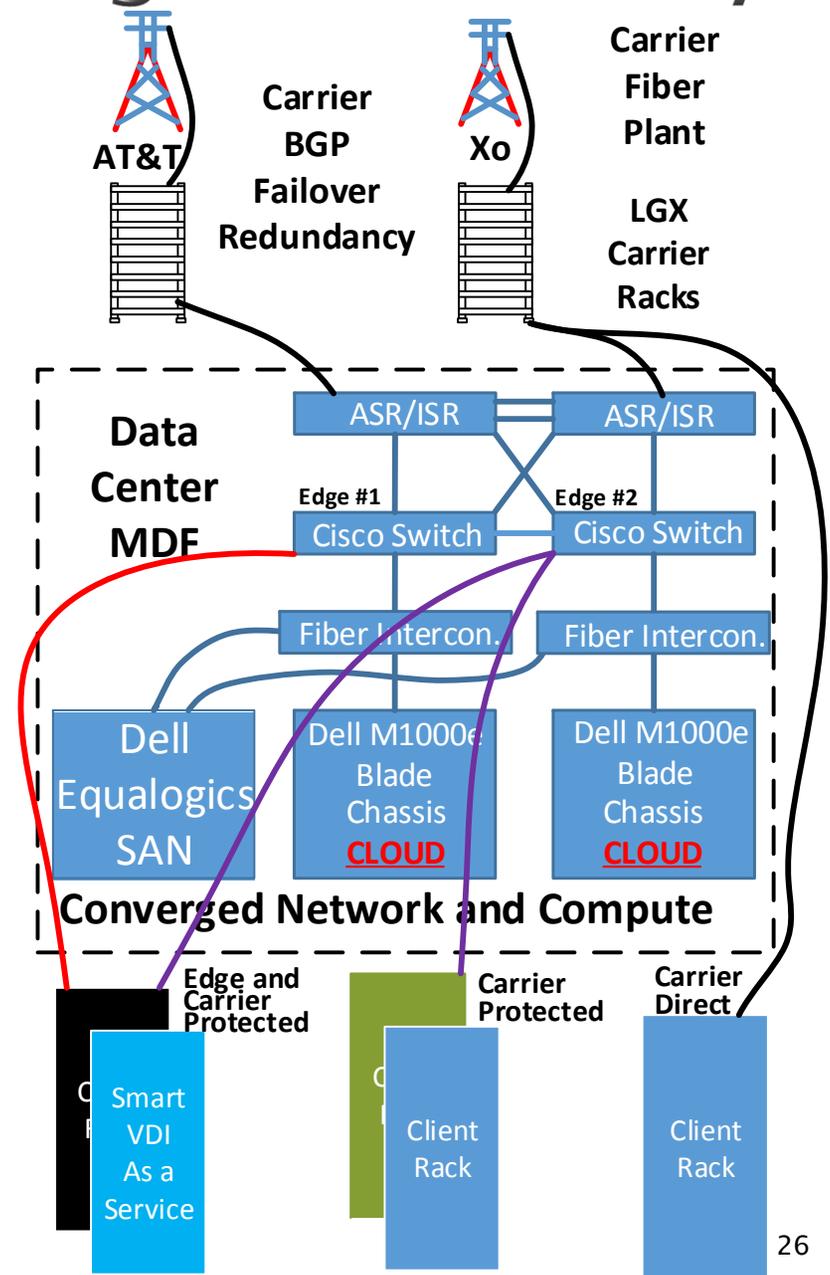


Cisco Nexus Core Network



# Data Center Networking Redundancy

- ▶ Multiple carriers.
- ▶ Multiple entry points (Diverse Entry).
- ▶ Multiple carrier paths (Diverse Path).
- ▶ Dual lateral connection for primary carriers.
- ▶ BGP (Border Gateway Protocol) exterior gateway protocol designed to exchange routing.



# Security

- ▶ Alarm is active 24/7.
- ▶ Dual authentication with Prox Card and Biometrics.
- ▶ 24/7 monitored.
- ▶ CCTV mega pixel security cameras with remote viewing.
- ▶ Motion activated video recording with 30-day retention minimum.
- ▶ Non-Clients/Vendors – 100% escorted.



Dual Authentication Access  
Biometric & Proximity Card



# Security

- ▶ State-of-the-art IOC (Intelligence Operations Center).
- ▶ Operated by the certified PA331 Police Force.
- ▶ Connected to CLEMIS - Courts and Law Enforcement Management Information System of Oakland County.
- ▶ Municipal Grade RF Com Capable for Dispatch.
- ▶ EOC (Emergency Operations Center) ready.
- ▶ Social Media Keyword Monitoring.



# EPO – Emergency Power Off

- ▶ Building vs Room.
- ▶ UPS vs Feeder Breakers.
- ▶ General vs First responder activation.
- ▶ Fire Suppression Activation.
- ▶ Code requirements...  
Equipment servicing room.
- ▶ CRAC's and IT equipment vs. CRAC's only
- ▶ EPO
  - First responder only
  - Equipment servicing room – CRAC's – Agent effectiveness
  - IT Equipment power – optional
  - Power for lighting & utility outlets

NEC  
Article 645 – B

Disconnection Means (Emergency Power Off) Section 645.10 of the 2008 *NEC* requires that there be disconnecting means for each zone in the IT room. Section 645.10 of the 2011 *NEC* has two alternatives for the disconnecting means, (A) covers remote disconnect controls with requirements the same as the 2008 *NEC* and (B) covers critical operations data systems. Critical operations data systems (defined in 645.2) are permitted to have alternate disconnecting means provided that five additional conditions are met:

- (1) An approved shut down procedure has been established
- (2) Qualified personnel are continuously available 24/7
- (3) Smoke sensors are in place.
- (4) A fire suppression system is in place.
- (5) Plenum cables are used for signaling.



# Fire Suppression

- ▶ New evaporative particulate.
- ▶ Inert gas HFC-125 extinguishing system - detection at 165°.
- ▶ Dry pipe - dual action - activates at 185°.
  - 2 detectors active to charge lines.
  - Pellet melt in water zone.
- ▶ First Responder training to educate – “water and axes are not needed!”



HFC-125 Fire Suppression



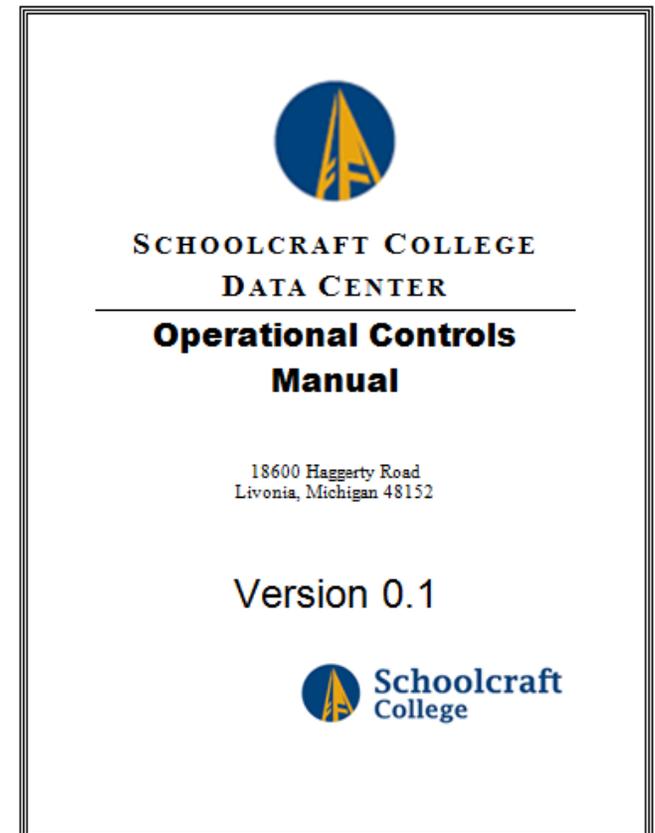
# Monitoring

- ▶ Preventative vs Reactive
- ▶ How much – Granular view vs Sensory Overload
- ▶ Methods & Protocols
  - SNMP
  - BACnet
  - Mod bus
  - Dry Contact
- ▶ Alerting
  - emails
  - text messages
  - phone calls
  - audible alarms
- ▶ Response Policy
- ▶ Differentiate Infrastructure HW vs Network



# Management Control Points

- ▶ Policy Compliance – SSAE16 SOC2, HIPAA, PCI, etc.
- ▶ ~100 Control policies with Quality Control repository.
- ▶ Operations guide.
- ▶ Risk Analysis & Mitigation Plan with over 100 validation points.
- ▶ Disaster Recovery Plan – First Responder Guide.
- ▶ Employee Handbook.
- ▶ DCIM & asset management.
- ▶ Incident management & ticketing system.



# Maintenance

- ▶ Preventative
- ▶ Service–effecting or Non–service–effecting
- ▶ Notification of Clients (2–3 weeks in advance)
- ▶ Network and compute redundancy, and Disaster Recovery testing
- ▶ CRAC’s and Condensers
- ▶ Primary Transformer
- ▶ Generator – Switchgear
- ▶ UPS – using wrap around maintenance bypass
- ▶ Breakers (ARC Flash) and Coordination analysis
- ▶ Fire suppression and EPO
- ▶ Transfer switches and Control logic

# Data Center Footprint



Combo  
Rack  
Locks



Fiber



# Questions...?